

2021 Showcase Sale

Mandatory Meeting #1: May 13, 2021 at 6:00pm in the 4-H Amphitheatre

Mandatory Meeting #2: July 23, 2021 at 9:00am in the Event Center

Buyer's Luncheon: July 24, 2021 at 1:30 PM

Sale: July 24, 2021 at 3:00pm in the Events Center

Any animal consigned must sell.

SALE ORDER: Goat, Swine, Beef, Sheep, Poultry

SALE ELIGIBILITY (Procedures and Timeline for 2021):

1. It is the responsibility of the exhibitor to complete the "Home, Truck or Sale List" for each of their market animals. The list for beef will be in the Livestock Pavilion. The lists for goats, swine and sheep will be in the Sheep & Swine Barn. The list for poultry ~~and rabbits~~ will be in the Beef Barn.
2. Youth must designate what market animal they are going to sell by **Thursday, July 22, 2021 no later than 30 minutes following the end of the goat show.**
3. After this deadline it will be assumed that the youth is not selling an animal in the sale or putting the animal on the truck, but instead taking the animal home.
4. A draft auction order will be posted in all locations by **10:00am on Friday** for participants to review. Participants will have until **12:00 noon on Friday** to make any corrections to the draft auction order. Changes need to be signed by the parent/guardian of the participant.
5. The auction order will be certified by **Friday, July 23, 2021 at 1:00 p.m.** by the Fair Board President and one Showcase Sale Adult Committee Member. Any additional sale animals will need to be added to the end of the sale with the approval of the Fair Board President and Showcase Sale Committee.
6. Notify the department superintendent if you have extra animals you want to put on the truck.

BUYER'S LUNCHEON:

The buyer's luncheon will begin at 1:30 PM in the Events Center prior to the sale. All youth consigning to the Showcase Sale and their families are encouraged to attend at their own expense. Complimentary tickets will be sent to last year's sale buyers only.

PLEASE NOTE:

This is a premium sale. At the 4-H/FFA Showcase Sale, buyers will pay the sellers for the work done to help cover the extra cost of raising a show animal. Youth selling animals will **receive two checks** - one from the premium bid and another for the value of the carcass or animal. The packer will pay the floor price quoted to the Showcase Sale for animals placed on the truck.

RULES:

1. Youth must have complied with all General Rules and Livestock Rules in order to be eligible for the 4-H/FFA Showcase Sale.
2. There are two mandatory meetings held. At the first Mandatory Showcase Sale Meeting, youth will receive their buyer contacts and W-9 income tax forms. **If you cannot attend this meeting, you will have until 5:00pm the day prior to the meeting to submit a written request to CSUE to be excused.** If no request is received \$75.00 will be deducted from the youth's premium check.
3. A second Mandatory Showcase Sale Meeting of all youth involved in the Sale will be held at **9:00am** on **Friday, July 23, 2021** at the Events Center. **Youth must attend the meeting to be able to sell.**
4. A Bill of Sale for all beef cattle must be presented to the brand inspector at both the initial spring tag-in/weigh-in and again at the county fair check-in/weigh-in.

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5. W-9 income tax forms must be completed and signed for all sale participants and turned in to CSUE by June 11, 2021.
6. Buyer Contact forms must be completed and turned into CSUE by June 11, 2021. Contacts must be made in person. Phone, mail, email, fax, etc. contacts will not be accepted. Parents and youth may not solicit bids for individual youth or animals. Buyer contacts are to be made for support of the entire sale. The Showcase Sale committee will follow up with the assigned buyer to make sure that the youth contacted them. If the committee determines that the youth did not make proper contact with their assigned buyer(s), a \$75.00 deduction will be taken from their premium check.
7. See "General Fair Rules" for late fee policy.
8. Only animals exhibited in the appropriate market class and having these requirements are eligible for sale:
 - A. **Beef:** Minimum weight 1,000lbs
 - B. **Miniature Beef (all breeds):** Minimum weight 400 lbs. No Maximum. Hip height must be 48 inches or less. Only measurements taken at fair check-in will be accepted on miniature beef. Market Beef must be declared at the spring beef cattle weigh-in to be miniature or not – this declaration cannot be changed at a later date.
 - C. **Sheep:** Minimum weight 100 lbs. except for Southdowns, 85 lbs.
 - D. **Swine:** Minimum weight 220 lbs., maximum weigh 290lbs
 - E. **Goats:** Minimum weight 60 lbs.
 - F. **Meat Pen of 3 Chickens:** Fryer pen: 4-6 lbs. each bird. Broiler pen: 6.1 – 10lbs each bird.
 - G. **Market Turkey (of either sex):** This bird shall be a Broad Breasted Bronze or Broad Breasted White Breed. Limit three entries (Market and Show combined). Each animal must weigh between 14 – 30lbs live weight.

Only weights recorded by the scales at fair weigh-in will be accepted. There will be no exceptions. Animals disqualified from the Fair or Show cannot sell.
9. Rotating species order: Goats and Swine will be paired together, Beef is always in the middle, Rabbit, Poultry and Sheep will be paired together.
10. Sale order of animals will be determined by show placing with the Grand Champion selling first in each species followed by the Reserve Grand Champion. Champions and Reserve Champions are next, 3rd-10th place with the animals sorted within the placing, selling heaviest to lightest.
11. Each exhibitor is allowed to sell only one animal in the Showcase Sale (a meat pen of market poultry is considered one animal). *Exception:* If a youth has more than one Grand or Reserve Grand Champion, each animal must be sold.
12. The Pueblo County Showcase Sale is a terminal sale for all animals, except small animals (rabbits and poultry including turkey).
13. Any Animal that sells in the Pueblo County Showcase Sale is ineligible for the State Fair. The Pueblo County Fair Board and/or Extension Office will provide a list of all animals that passed through sale and they will not be allowed on the State Fairgrounds.
- ~~14.~~ Grand and Reserve Grand Champion beef, sheep, swine, market goat, and meat pen of poultry must sell at the 4-H FFA Showcase Sale. In the event that the grand or reserve champion animal is owned by a 4-H member who has been disqualified from the sale due to a missed deadline, that animal still must go on the truck to the slaughter facility with all of the other county fair sale animals, ~~to maintain the "terminal show" status of the Pueblo County Fair.~~
15. Only showcase sale officers will be allowed to present awards in the sale ring. An official clerk must be present on the stage to keep an official record of the sale.

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16. Drug testing of sale animals will be done on a random basis as determined by the sale committee.
17. The fitting and grooming of sale animals will be done in the same manner as for the show ring. See Livestock Department rules. All Exhibitors must dress in appropriate show apparel. No costumes allowed for animals or exhibitors. No glitter, ribbons, or adornments allowed on animals.
18. All exhibitors are responsible for delivering their sale and extra animals to a designated area after the sale.
19. All sale and truck animals must remain on the fairgrounds until released to the trucking firm.
20. Any animal not in line according to the printed sale list will not be sold.
21. Youth consigning the animals to the sale thereby agree to abide by the rules of the sale and also agree to accept the price negotiated by the sale committee from the packer to buyer. Youth consigning animals to the sale understand and agree that they will be liable for any financial loss resulting from their care of the animal or for any death occurring in transport caused by a defect in the animal.
22. Premium buyer of the project has the option of purchasing the carcass for custom processing.
23. All animals consigned to the 4-H/FFA Showcase Sale must be slaughtered. Failure to comply will result in forfeiture of premium money.
24. Livestock Superintendents will assure that the animals will go to the proper packer for processing.
25. **DEDUCTIONS** from premium include:
 - A. 6 % commission, on the premium or greater if expenses exceed this amount
 - B. Cost to purchase two luncheon tickets for last year's buyer
 - C. A fee for those animals that were ultrasound measured
 - D. A donation to the 4-H Foundation for each animal sold
 - E. All picture(s) taken by the sale photographer
 - F. Penalties (See rules #2, 8 and 25)
 - G. A \$150.00 check re-issue fee if needed. Checks will be void after 60 days from date of issue. Those participants who have not cashed their checks will be notified within two weeks of the 60-day deadline. If the 60-day period passes and the check needs to be re-issued, the member must appear before the Pueblo County Fair Board at its next regularly scheduled meeting to ask for the check to be re-issued. A second, final, 60 day period may be granted. If the check is not cashed by the end of the second 60 day period, the check will be void and the funds deposited back into the Showcase Sale fund
26. Buyer Thank You Bags and Notes.
 - A. All youth who plan to participate in Showcase Sale and who attend the first Mandatory Showcase Sale meeting in May are required to bring to the May meeting items for buyer bags including but not limited to individually wrapped snacks, tea bags, mints, candy, etc., or \$5.00 cash.
 - B. Youth selling at the Showcase Sale must write thank you notes to all of the assigned buyers and pool bidders. Thank you notes (in unsealed, addressed, stamped envelopes) must be turned in to the CSUE by Thursday, August 26, 2021 by 5:00 p.m. Extension personnel will record receipt of thank you notes and mail them for the 4-H member. Thank you notes received between August 27 and September 13 will result in a \$75.00 deduction from the premium check. If original thank you notes to all assigned buyers are not submitted by September 13 by 5:00pm of the sale year, the entire premium will be forfeited.

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27. Pool buyers of the sale committee will act on behalf of those buyers not present at the sale. Pool buyers will bid on the animals as they think best and make recommendations to the sale committee as to the disposition of any unspent money after the sale.
28. Additional animals, that meet all the sale rules, may be sold to the packer at the current market price at the discretion of the packer. Feeders may not go on the truck.
29. The sale committee will determine how all commission income is spent.
30. Pictures will be taken! Check with your department's superintendent for time. Youth will be responsible for having pictures taken at the designated times. Failure to have pictures taken will be grounds for disqualification from the sale.